

2019-2020 Pacific Swimming Budget

	2019-20 Budget	2019-20 Budget Adj	Notes
Income			
Membership-USA Swim Fees			
11000 · Membership			
11005 · Athlete	1,220,059	1,220,059	No increase in PacSwim
11010 · Non-Athlete	96,832	96,832	Membership dues
11015 · Club	27,950	27,950	
11030 · Overpayments	-	-	
Total 11000 · Membership	1,344,841	1,344,841	
51000 · USA Swim Fees			
51015 · Annual Athlete	(947,316)	(947,316)	USAS' share increase \$2
51020 · Seasonal	(69,270)	(69,270)	or \$62 for Annual Athlete
51030 · Non-Athlete	(88,288)	(88,288)	and Non Athlete
51040 · Club / Organization	(8,530)	(8,530)	
51045 · Volunteer(s) of the Year	(1,000)	(1,000)	
Total 51000 · USA Swim Fees	(1,114,404)	(1,114,404)	
Total Membership-USA Swim Fees	230,437	230,437	
11500 · Meet Fees LSC			
11505 · Entry Fees	466,000	466,000	
11510 · Sanctions	9,845	9,845	
11515 · Late Payment Penalty	2,100	2,100	
Total 11500 · Meet Fees LSC	477,945	477,945	
11700 · Pacific Hosted Meets			
11705 · Entry Income	165,000	150,000	\$15,000 decrease based on prior years; no vendor support
11710 · Coach Credentials	-	-	
Total 11700 · Pacific Hosted Meets	165,000	150,000	
12500 · Age Group Program - Co-Pay			
12505 · Western Zone	50,400	54,360	<u>72@755 Co-pay \$55 increase</u>
12510 · Pacific Coast	10,880	10,880	<u>32@340 Co-pay</u>
12515 · Zone All-Star Meet	20,580	20,580	<u>294@70 Co-pay</u>
Total 12500 · Age Group Program - Co-Pay	81,860	85,820	
13000 · Camp Program - Co-Pay			
13005 · SR Olympic Training Center	7,560	7,560	<u>24@\$315 Co-pay</u>
13010 · 11/12 JO Camp	3,000	3,000	<u>48 @ \$60 Co-pay</u>
13015 · Adam Schmidt 10 & Under	525	1,280	<u>32 @ \$40 Co-pay Calculation error</u>
13030 · 13-18 Junior Leadership Camp	3,900	450	<u>30 @ \$15 Co-Pay (\$2,400) expense reduced</u>
13035 · Diversity Camp	950	950	<u>50 @ \$15 Co-Pay</u>
Total 13000 · Camp Program - Co-Pay	15,935	13,240	
14000 · Marketing Income			
14035 · Website Ads	1,050	1,050	
Total 14000 · Marketing Income	1,050	1,050	
15000 · Merchandise Sales			
15200 · Officials Apparel Sales	5,000	5,000	
15300 · A Medal Sales	3,000	3,000	
Total 15000 Merchandise Sales	8,000	8,000	

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16000 · Other Income			
16005 · Meet Reg Surcharge	4,720	4,720	
16006 · Meet Reg Rebate	(4,210)	(4,210)	
16010 · Awards Banquet	3,600	3,600	
16040 · Fines	300	300	
16050 · Contributions	200	200	
16060 · Returned Check Fee	300	300	
16085 · Equipment Rental	600	600	Pacific Pop-ups
16100 · Misc. Income			
Total 16000 · Other Income	5,510	5,510	
17000 · Interest Income	180	180	
18000 · Point Redemption from CC	4,200	4,200	
Total Income	990,117	976,382	
40000 - Merchndise Cost of Goods Sold			
40200 - Officials COGS	5,250	5,250	
40300 - A Medals COGS	3,900	3,900	
Total 40000 - Merchndise Cost of Goods Sold	9,150	9,150	
Gross Profit -	980,967	967,232	\$13,735 less in income
Expense			
52000 · National/Senior Program			
52015 · Sr. - Pro Swim Series/Others	17,400	17,400	1 per year
52020 · Sr. National Champs	31,000	31,000	Atlanta, Indianapolis
52035 · Jr. - Champ Meets	100,750	100,750	Federal Way, Indianapolis
52040 · Open Water Programs	800	800	
52060 · Club-Coach Travel	50,000	50,000	Additional Travel suport for Trials
52070 · Club Development/Education	19,500	19,500	
52095 · Sectionals	47,200	47,200	2 Sectional meets per year
52100 · Futures Meet	51,000	41,000	\$10,000 decrease.Site determined - Irvine, CA
Total 52000 · National/Senior Program	317,650	307,650	
54000 · Age Group Programs			
54010 · Pac Coast All Star Meet	21,830	21,830	
54015 · Western Zone Meet	101,990	110,095	\$8,150 increased expense due to entry & travel fees
54025 · JO Meet Subsidy	15,000	15,000	
54150 · Zone All-Star Meet-Host Zone	5,000	5,000	
54200 · Zone All-Star Meet	41,900	41,900	
Total 54000 · Age Group Programs	185,720	193,825	
54500 · Camp Program			
54510 · SR Olympic Training Center	22,000	22,000	
54515 · 11/12 JO Camp	8,500	8,500	
54520 · Adam Schmidt 10 & Under	1,200	1,200	
54535 · 13-18 Jr. Leadership Camp	10,000	1,600	\$8,400 decrease. Change in scope; donated facility
54550 · Diversity Camp	5,000	5,000	
Total 54500 · Camp Program	46,700	38,300	
54600 · Disability			
54610 · Travel	600	600	
Total 54600 · Disability	600	600	

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55000 · Diversity			
55100 · Diversity Program Grants	30,000	30,000	
55150 · MEFAP Sponsorship	8,300	8,300	
55200 · Awareness Fund	1,800	1,800	
55250 · Marketing	1,800	1,800	
55300 · Fred Siegrist Scholarship	600	600	
55400 · WZ Diversity Camp	4,000	6,000	\$2000 inc NEW* WZ contribution includes all athletes
Total 55000 · Diversity	46,500	48,500	
55500 · Events			
55502 - FW/JO Awards			
55502A - JO Awards & Bag Tags	9,500	10,000	\$ 500 increase due to price increases
Total 55502 - FW/JO Awards	9,500	10,000	
55508 - Pacific Hosted Meets			
55508A - Professional Services	42,000	42,000	
55508B - Host Subsidy	70,000	70,000	
55508C - Facility Rental	27,000	27,000	
55508D - Hospitality	7,000	7,000	
55508E - Swag, Tags & Other	18,000	15,000	\$3000 decrease based on prior year actuals
55508F - Credit Card Discounts	8,300	4,300	\$4000 decrease based on prior year actuals
55508G - Staff Expenses	2,500	2,500	
55508H- Rentals	-	-	
55502B - FW Awards	7,000	7,500	\$ 500 increase due to price increases
Total 55508 - Pacific Hosted Meets	174,800	175,300	
55510 - Annual Awards Banquet			
55515 · Banquet - Venue & Food	15,000	15,000	
55520 · Awards & Programs	5,200	5,200	
55521 - Awards - Professional Services		7,500	Moved from 70205 Dana Vollmer
Total 55500 · Events	204,500	213,000	
56000 · Chairman			
56020 · Volunteer Recognition	240	240	
56030 · Contingency	1,800	1,800	
56075 · Travel Expenses	1,200	1,200	
56200 · Legal Council	3,000	3,000	
Total 56000 · Chairman	6,240	6,240	
57000 · Treasurer			
57200 · Fees-Filing	170	170	
57300 · Fees-Accounting & Audit	29,925	29,925	
57500 · Bank Service Charges	1,020	1,020	
57700 · Insurance	1,200	1,200	
Total 57000 · Treasurer	32,315	32,315	
58000 · Officials			
58300 · Supplies/Copying	1,200	1,200	
58400 · Rule Books	3,400	3,400	
58500 · Equipment	1,200	1,200	
58600 · Clinics	29,000	29,000	
58700 · Motivational(Recruit/Retain)	9,300	9,300	
58800 · National Evaluators	4,750	4,750	
58900 · Officials to National Meets	8,400	8,400	
58950 · Lodging for Officials	5,250	5,250	
Total 58000 · Officials	62,500	62,500	

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59000 · Volunteers			
59050 · Athlete Rep Programs	2,500	2,500	
59100 · Officials Background Check	200	200	
59200 · Background Reimbursement LSC	1,500	1,500	
59300 · Coach / Manager Stipend	4,500	4,900	\$400 increase Leadership Camp Stipends
59400 · Seminars / Clinics	6,000	6,000	
59450 · Safe Sport Program	5,000	5,000	
59500 · Meetings			
59505 · Board of Directors	1,375	1,375	
59510 · House of Delegates	7,000	7,000	
59515 · Zone 4 HOD/BOD Attendanc	2,500	2,500	
60200 · USAS Convention			
60205 · Delegates	20,000	20,000	
60215 · Athletes	3,000	4,000	\$1000 increase late flight arrangements
Total 59000 · Volunteers	53,575	54,975	
62000 · Marketing			
62100 · Web Site/Internet	2,240	2,240	
Total 62000 · Marketing	2,240	2,240	
63000 · Office Expenses			
63100 · Telephone & Internet	2,400	2,400	
63150 · Conference Call Services	2,720	2,400	\$320 dec based on prior year actuals
63300 · Postage	1,130	900	\$230 dec based on prior year actuals
63400 · Supplies/Copying	2,500	2,100	\$400 dec based on prior year actuals
63450 · Donations to other organization	-	-	
63500 · Mileage	-	100	\$100 inc missed in original budget
63600 · Repair & Maintenance	-	-	
63625 · Equipment Purchases	-	-	
63650 · Computer Purchases	-	-	
63675 · Software Purchases	2,467	2,467	
63700 · Storage Rental	6,024	6,200	\$176 increased storage fees
63800 · Office Space	16,716	16,716	
63850 · Staff Meetings	250	200	\$50 dec based on 2 prior year actuals
Total 63000 · Office Expenses	34,207	33,483	
70000 · Staff Expenses			
70100 · Payroll			
70105 · Salary & Wages	264,620	271,069	
70110 · Employer Taxes	23,022	23,704	
70112 · Workers Comp Expense	2,600	2,669	
70115 · PTO Expense	7,110	1,500	Total accrued vs average amount used per year
70150 · Payroll Processing	1,620	1,620	
66000 · Payroll Expenses	-	-	
Total 70000 · Staff Expenses	298,972	300,562	PTO & Salary Adjustments
70200 · Contractors			
70215 · Other Professional Services			
70205 · Registration Contractor	4,600	-	Moved to 70100
Total 70200 · Contractors	4,600	-	
75000 · Miscellaneous	-	-	
Total Expense	1,296,319	1,294,190	Net \$2,000 decrease in expenses
Net Ordinary Income	(315,352)	(326,958)	\$11,606 increase in loss

	2019-20 Budget	2019-20 Budget	Notes
Investment Expenses			
86000 · Wells Fargo Investment Fee	31,000	31,000	
87000 · Foreign Tax Withholding WF Inv	540	540	
	<u>31,540</u>	<u>31,540</u>	
Funding from Investments			
88000 - Pacific Swimming Grants	-	-	
88100 - Disaster Grants	-	-	
89000 - Trials Events	72,000	92,000	\$20,000 increase to expand travel support funding
89200 · Special Projects	-	-	
Total Other Expense	<u>72,000</u>	<u>92,000</u>	